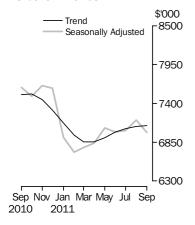


LENDING FINANCE

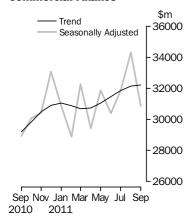
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 14 NOV 2011

Personal Finance



Commercial Finance



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Andriy Opryshko on Canberra (02) 6252 5223.

FIGURES KEY

	Aug 2011 \$m	Sep 2011 \$m	Aug 2011 to Sep 2011 % change
TREND ESTIMATES			
Housing finance for owner occupation(a)	14 528	14 644	0.8
Personal finance	7 072	7 086	0.2
Commercial finance	32 145	32 229	0.3
Lease finance	407	410	0.6
SEASONALLY ADJUSTED ESTIMATES			
Housing finance for owner occupation(a)	14 498	14 594	0.7
Personal finance	7 164	6 986	-2.5
Commercial finance	34 305	30 862	-10.0
Lease finance	421	427	1.3

Excludes alterations and additions

KEY POINTS

SEPTEMBER 2011 COMPARED WITH AUGUST 2011:

HOUSING FINANCE FOR OWNER OCCUPATION

■ The total value of owner occupied housing commitments excluding alterations and additions rose 0.8% in trend terms and the seasonally adjusted series rose 0.7%.

PERSONAL FINANCE

- The trend series for the value of total personal finance commitments rose 0.2%. Fixed lending commitments rose 0.6%, while revolving credit commitments fell 0.3%.
- The seasonally adjusted series for the value of total personal finance commitments fell 2.5%. Revolving credit commitments fell 7.3%, while fixed lending commitments rose 1.7%.

COMMERCIAL FINANCE

- The trend series for the value of total commercial finance commitments rose 0.3%. Revolving credit commitments rose 0.6% and fixed lending commitments rose 0.1%.
- The seasonally adjusted series for the value of total commercial finance commitments fell 10.0% in September 2011, after a 7.7% rise in August 2011. Revolving credit commitments fell 15.3%, after a 6.2% rise in the previous month. Fixed lending commitments fell 7.3%, after an 8.5% rise in the previous month.

LEASE FINANCE

■ The trend series for the value of total lease finance commitments rose 0.6% and the seasonally adjusted series rose 1.3%.

NOTES

FORTHCOMING ISSUES

ISSUE RELEASE DATE

 October 2011
 13 December 2011

 November 2011
 17 January 2012

 December 2011
 15 February 2012

 January 2012
 15 March 2012

 February 2012
 16 April 2012

 March 2012
 16 May 2012

REVISIONS

In this issue revisions have been made to the original series as a result of improved reporting of survey and administrative data. These revisions impact on:

- Commercial finance values for August 2011;
- Personal finance values for August 2011;
- Investment housing values for August 2011; and
- Owner occupied housing finance values for July 2011 and August 2011.

Seasonally adjusted and trend series have been revised as a result of revisions to the original series, the incorporation of estimates for the latest month and the revision of seasonal factors due to the concurrent seasonal adjustment methodology.

ABBREVIATIONS

\$m million dollars

ABS Australian Bureau of Statistics

ARIMA autoregressive integrated moving average

n.e.c. not elsewhere classifiedRBA Reserve Bank of Australia

Brian Pink

Australian Statistician

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TIME SERIES DATA

TIME SERIES SPREADSHEETS

Data available free on the ABS web site http://www.abs.gov.au include:

- longer time series of tables in this publication, and
- the following tables:
- 13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)
- 14. Commercial finance commitments, summary (original, seasonally adjusted, trend)
- 15. Commercial finance commitments, fixed loans and revolving credit
- 16. Commercial finance commitments, fixed loans and revolving credit by lender
- 17. Commercial finance commitments, fixed loans by industry
- 18. Commercial finance commitments, revolving credit by industry
- 19 to 26. Commercial finance commitments, fixed loans and revolving credit by state and territory
- 27. Lease finance commitments, summary (original, seasonally adjusted, trend)
- 28. Lease finance commitments by purpose
- 29. Lease finance commitments by purpose and lender
- 30. Lease finance commitments by industry
- 31 to 38. Lease finance commitments by purpose and state and territory
- 39. Operating lease finance commitments by purpose
- 40. Operating lease finance commitments by lender
- 41. Operating lease finance commitments by industry
- 42 to 49. Operating lease finance commitments by purpose and state and territory
- 50. Personal finance commitments, summary (original, seasonally adjusted, trend)
- 51. Personal finance commitments, fixed loans and revolving credit
- 52. Personal finance commitments, fixed loans and revolving credit by lender
- 53 to 60. Personal finance commitments, fixed loans and revolving credit by state and territory

SUMMARY OF FINDINGS

HOUSING FINANCE FOR

OWNER OCCUPATION

(Table 1)

The total value of owner occupied housing commitments excluding alterations and additions rose 0.8% in trend terms and the seasonally adjusted series rose 0.7%.

For further information, please refer to *Housing Finance, Australia* (cat. no. 5609.0), which was released on 9 November 2011.

PERSONAL FINANCE
(Tables 1 & 4)

In trend terms, the value of total personal finance commitments rose 0.2% in September 2011 compared with August 2011. Fixed lending commitments rose 0.6%, while revolving credit commitments fell 0.3%.

In seasonally adjusted terms, the value of total personal finance commitments fell 2.5% in September 2011. Revolving credit commitments fell 7.3%, while fixed lending commitments rose 1.7%.

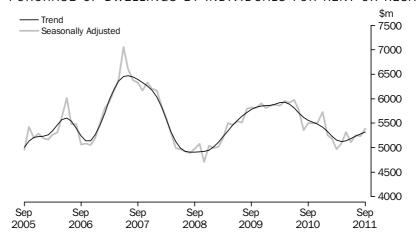
COMMERCIAL FINANCE (Tables 1 & 8)

The trend series for the value of total commercial finance commitments rose 0.3% in September 2011 compared with August 2011. Revolving credit commitments rose 0.6% and fixed lending commitments rose 0.1%.

The seasonally adjusted series for the value of total commercial finance commitments fell 10.0% in September 2011, after a 7.7% rise in August 2011. Revolving credit commitments fell 15.3%, after a 6.2% rise in the previous month. Fixed lending commitments fell 7.3%, after an 8.5% rise in the previous month.

The value of commitments for the purchase of dwellings by individuals for rent or resale (trend) rose 0.8% in September 2011, the fifth consecutive rise after twelve consecutive falls previously in the series. The seasonally adjusted series rose 2.9% in September 2011.

PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



LEASE FINANCE
(Table 1)

The value of total lease finance commitments (trend) rose 0.6% in September 2011. The seasonally adjusted series rose 1.3%, following a rise of 6.8% in August 2011.

FINANCE COMMITMENTS, Summary

	SECURED HOUS	HOUSING(a) PERSONAL(b)				COMMERC	CIAL		LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(d)	Revolving credit(e)	Total	Fixed loans(d)	Revolving credit(e)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
		• • • • • • • • •					• • • • • • •	• • • • • • •	
				ORIGINAL	=				
2010									
September	13 807	399	3 681	3 909	7 591	19 983	8 379	28 362	390
October	13 654	414	3 556	3 507	7 063	20 564	9 092	29 657	410
November December	15 453 15 496	421 410	4 071 3 988	3 899 4 154	7 969 8 142	22 334 28 013	9 394 14 297	31 727 42 309	425 532
	15 496	410	3 988	4 154	8 142	28 013	14 291	42 309	532
2011	10.001	005	2.027	0.704	F 000	40.055	0.050	00.04.4	22.4
January February	10 891 11 998	265 352	3 037 3 323	2 791 3 009	5 828 6 332	16 255 16 409	6 359 8 392	22 614 24 801	334 332
March	14 387	438	3 920	3 588	7 508	22 381	10 797	33 179	468
April	12 915	346	3 322	2 771	6 094	15 933	7 796	23 729	372
May	15 299	402	4 104	3 292	7 396	22 796	9 375	32 170	414
June	14 718	409	4 423	3 605	8 028	25 396	11 947	37 343	445
July	14 275	360	3 467	3 220	6 686	20 893	10 660	31 553	383
August	15 250	396	3 966	3 445	7 411	24 721	12 483	37 204	435
September	14 845	399	3 934	2 955	6 889	21 282	10 020	31 301	418
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •					• • • • • • •		• • • • • • •
			SEASON	IALLY AD	JUSTED				
2010									
September	13 678	394	3 740	3 887	7 627	20 531	8 397	28 928	405
October	13 877	406	3 800	3 701	7 502	20 589	9 494	30 083	419
November	14 402	391	3 906	3 747	7 653	21 258	9 165	30 423	420
December	14 632	399	3 800	3 817	7 617	22 784	10 297	33 081	437
2011									
January	13 929	353	3 636	3 282	6 918	21 710	9 170	30 879	432
February	13 206	360	3 473	3 234	6 708	19 553	9 329	28 882	381
March	13 009	378	3 573	3 198	6 771	22 369	9 890	32 259	425
April	13 879	369	3 722	3 117	6 839	19 817	9 598	29 415	431
May	14 161	375	3 762	3 291	7 053	21 559	10 319	31 879	405
June	14 188	392	3 836	3 157	6 994	20 670	9 728	30 397	369
July	14 391	385	3 739	3 276	7 015	20 916	10 926	31 842	395
August	14 498	393	3 852	3 312	7 164	22 702	11 603	34 305	421
September	14 594	391	3 917	3 070	6 986	21 036	9 826	30 862	427
• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	TREND	• • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •
2010									
September	13 886	395	3 728	3 798	7 526	20 664	8 534	29 198	410
October	14 053	394	3 766	3 766	7 533	20 976	8 851	29 827	416
November	14 100	390	3 766	3 690	7 456	21 279	9 201	30 480	420
December	14 017	382	3 730	3 576	7 305	21 426	9 483	30 909	423
2011									
January	13 851	375	3 679	3 441	7 120	21 417	9 622	31 038	423
February	13 689	369	3 639	3 312	6 951	21 247	9 637	30 884	419
March	13 617	369	3 629	3 224	6 853	21 019	9 674	30 693	413
April	13 693	372	3 661	3 190	6 851	20 902	9 840	30 742	407
May	13 903	378	3 718	3 196	6 914	20 953	10 084	31 037	403
June	14 157	384	3 776	3 214	6 990	21 131	10 337	31 468	402
July	14 364	388	3 821	3 220	7 041	21 312	10 535	31 846	403
August	14 528	391	3 858	3 214	7 072	21 480	10 665	32 145	407
September	14 644	393	3 882	3 204	7 086	21 506	10 724	32 229	410
• • • • • • • • • •	• • • • • • • • • • • •								

⁽a) For owner occupation.

⁽b) Includes unsecured housing finance for owner occupation.

⁽c) Includes refinancing across lending institutions (see Glossary).

⁽d) Includes refinancing (see Glossary).(e) New and increased credit limits during the month. Includes credit cards. cards.



HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original

		FINANCE(a)		PERSONAL FINANCE(b)						
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co- operatives	Finance companies	Other lenders	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •
2010										
September	12 514	271	390	632	13 807	6 573	np	np	668	7 591
October	12 206	303	388	757	13 654	6 112	np	np	617	7 063
November	13 639	356	515	942	15 453	6 787	np	np	806	7 969
December	13 787	411	421	877	15 496	6 929	np	np	840	8 142
2011										
January	9 753	281	267	590	10 891	4 819	np	np	693	5 828
February	10 820	271	231	677	11 998	5 295	np	np	697	6 332
March	13 165	327	167	728	14 387	6 376	np	np	755	7 508
April	11 918	268	127	603	12 915	5 164	np	np	615	6 094
May	14 158	300	187	655	15 299	6 312	np	np	720	7 396
June	13 581	284	214	640	14 718	6 849	np	np	793	8 028
July	13 188	258	231	598	14 275	5 638	np	np	706	6 686
August	14 206	252	240	552	15 250	6 286	np	np	748	7 411
September	13 740	271	261	573	14 845	5 825	np	np	713	6 889

np not available for publication but included in totals where applicable, unless (a) Secured finance for owner occupation. Excludes alterations and additions.

⁽b) Includes unsecured housing finance for owner occupation.



COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: Original

		CIAL FINANCE			LEASE FINANCE					
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • •
2010										
September	np	np	np	np	28 362	92	123	np	np	390
October	26 654	np	135	np	29 657	94	167	np	np	410
November	np	np	146	np	31 727	94	174	np	np	425
December	39 590	np	157	np	42 309	127	246	np	np	532
2011										
January	20 579	np	np	1 877	22 614	88	138	np	np	334
February	22 606	np	np	np	24 801	82	99	np	np	332
March	30 632	np	np	np	33 179	134	156	np	np	468
April	21 502	np	np	1 933	23 729	113	114	np	np	372
May	29 408	np	np	np	32 170	110	138	np	np	414
June	34 758	np	np	np	37 343	145	117	np	np	445
July	29 148	np	np	np	31 553	94	137	np	np	383
August	34 644	np	np	np	37 204	107	157	np	np	435
September	np	np	np	np	31 301	104	144	np	np	418

np not available for publication but included in totals where applicable, unless otherwise indicated



PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

					Unsecured				
	New	Used		Individual	finance				
	motor cars	motor cars	Total	residential	for owner				
	and station	and station	motor	blocks of	occupa-	Debt			
	wagons	wagons	vehicles(a)	land	tion(b)	consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2010									
September	387	466	971	421	35	407	996	853	3 681
October	334	432	881	401	43	419	988	824	3 556
November	400	479	996	435	44	489	1 205	902	4 071
December	376	445	929	479	39	409	1 237	895	3 988
2011									
January	345	416	859	283	25	307	871	693	3 037
February	380	455	945	319	30	369	901	759	3 323
March	401	482	1 008	388	46	485	1 023	969	3 920
April	329	401	827	348	35	409	943	761	3 322
May	354	442	899	468	48	547	1 204	938	4 104
June	409	444	968	519	39	512	1 384	1 001	4 423
July	348	409	857	354	36	438	972	808	3 467
August	415	489	1 026	399	39	513	1 050	939	3 966
September	382	471	976	398	48	500	1 045	966	3 934

⁽a) Includes motorcycles and other motor vehicles.

⁽b) Includes alterations and additions.

⁽c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.



PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: Original

	NEW AND	NEW AND INCREASED CREDIT		CANCELLATIONS				
	LIMITS			AND REDUCTIONS	CREDIT AT END	OF MONTH		
	•••••	••••••	••••••	***************************************	***************************************	••••••		
	Secured	Unsecured	Total	Total(a)	Total limits(a)	Credit used		
Month	\$m	\$m	\$m	\$m	\$m	\$m		
• • • • • • • • • •	• • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • •		
2010								
September	1 795	2 115	3 909	2 602	295 442	122 823		
October	1 556	1 951	3 507	2 673	296 372	122 726		
November	1 530	2 368	3 899	2 964	297 372	123 385		
December	1 784	2 371	4 154	3 145	298 309	123 889		
2011								
January	1 085	1 706	2 791	3 324	297 848	123 135		
February	1 209	1 799	3 009	2 841	298 155	123 718		
March	1 426	2 162	3 588	2 959	298 799	123 523		
April	1 184	1 588	2 771	2 696	298 815	123 427		
May	1 370	1 922	3 292	3 123	298 981	123 591		
June	1 560	2 046	3 605	3 057	299 553	124 495		
July	1 377	1 843	3 220	3 182	299 512	123 122		
August	1 409	2 036	3 445	3 379	299 443	122 426		
September	1 103	1 852	2 955	3 039	299 299	121 597		

⁽a) These figures sometimes reflect a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.



COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • • • • •
2010								
September	1 241	7 285	1 018	1 458	2 472	6 509	19 983	32 315
October	857	7 212	1 285	1 591	2 967	6 652	20 564	31 172
November	1 123	7 499	1 115	1 539	2 231	8 826	22 334	33 915
December	1 418	8 752	1 099	1 659	3 324	11 761	28 013	35 761
2011								
January	647	5 431	1 202	1 136	2 276	5 561	16 255	36 054
February	968	5 939	1 032	1 418	1 392	5 660	16 409	36 532
March	1 179	7 062	1 255	1 827	2 949	8 110	22 381	33 298
April	727	6 413	874	1 448	2 346	4 126	15 933	32 588
May	1 527	7 968	863	1 872	2 965	7 600	22 796	35 507
June	1 696	8 300	1 125	1 742	3 527	9 007	25 396	35 111
July	1 241	7 096	1 208	1 469	2 833	7 047	20 893	36 783
August	1 847	7 671	1 182	2 138	3 861	8 023	24 721	37 441
September	1 586	7 003	1 322	1 804	2 902	6 666	21 282	37 285

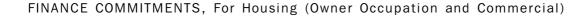


LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: Original

	LEASE FINANC	E	COMMERCIAL REVOLVING CREDIT					
		Commitments	New and	Cancellations	Total credit	Credit used		
	Total	not drawn at	increased	and	limits at end	at end of		
	commitments	end of month	credit limits	reductions(a)	of month(a)	month		
Month	\$m	\$m	\$m	\$m	\$m	\$m		
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		
2010								
September	390	np	8 379	10 917	336 886	204 724		
October	410	np	9 092	9 123	336 781	205 574		
November	425	np	9 394	10 542	335 665	205 791		
December	532	np	14 297	14 433	334 878	201 852		
2011								
January	334	np	6 359	8 251	333 134	201 691		
February	332	np	8 392	9 768	331 433	201 748		
March	468	np	10 797	10 798	331 349	203 181		
April	372	np	7 796	9 421	329 222	201 414		
May	414	np	9 375	9 463	331 331	200 219		
June	445	np	11 947	13 567	329 915	197 807		
July	383	np	10 660	13 148	327 219	198 312		
August	435	np	12 483	11 995	328 044	201 305		
September	418	np	10 020	11 668	327 142	199 446		

np not available for publication but included in totals where (a) These figures sometimes reflect a rebasing of the data by applicable, unless otherwise indicated

one or more lenders without adjustment to earlier periods' commitments or cancellations.



8

	OWNER OCCI	JPATION (SE	CURED FINAN	CF)	OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL	FINANCE(a)		ALL HOUSING FINANCE
				/	FINANCE)			•••••	
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings(b)	Alterations and additions	Total(c)	Construction of dwellings for rent and resale	Purchase of dwellings by individuals for rent or resale (d)	Purchase of dwellings by others for rent or resale	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	ORIGINAL	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •
2010									
September	1 356	691	11 761	399	35	508	5 501	639	20 888
October	1 260	757	11 636	414	43	432	5 291	714	20 549
November	1 441	911	13 101	421	44	390	5 964	558	22 830
December	1 357	844	13 295	410	39	437	5 928	688	22 997
2011									
January	914	553	9 425	265	25	299	4 037	457	15 973
February	1 115	551	10 332	352	30	231	4 552	510	17 673
March	1 347	671	12 369	438	46	535	5 262	652	21 320
April	1 145	647	11 123	346	35	284	4 771	474	18 825
May June	1 514 1 397	804 774	12 980 12 547	402 409	48 39	537 641	5 854 5 945	667 732	22 807 22 484
July	1 311	716	12 248	360	36	420	5 145	579	20 816
August	1 388	788	13 074	396	39	693	5 521	635	22 535
September	1 338	734	12 773	399	48	500	5 372	620	21 784
				SFAS	ONALLY ADJUSTED)			
				JLAJ	ONALLI ADJUSTLE				
2010									
September	1 298	691	11 690	394	33	446	5 503	645	20 700
October	1 265	764	11 848	406	40	442	5 496	702	20 963
November	1 390	848	12 163	391	38	475	5 508	525	21 338
December	1 339	760	12 533	399	39	407	5 726	666	21 869
2011	4.000	740	44.040	252	25	400	E 0E2	600	00.000
January February	1 238 1 251	743 615	11 948 11 340	353 360	35 34	426 317	5 253 5 185	628 646	20 623 19 748
March	1 247	603	11 159	378	40	474	4 971	675	19 545
April	1 249	714	11 915	369	37	370	5 082	573	20 309
May	1 369	733	12 059	375	45	427	5 318	596	20 922
June	1 294	723	12 171	392	39	485	5 110	535	20 748
July	1 283	725	12 383	385	36	406	5 256	594	21 068
August	1 267	759	12 472	393	40	596	5 229	566	21 322
September	1 277	754	12 563	391	44	488	5 383	639	21 539
					TREND				
2010									
September	1 305	737	11 843	395	36	449	5 555	633	20 954
October	1 314	757	11 983	394	37	446	5 517	629	21 076
November	1 311	759	12 030	390	37	438	5 477	631	21 073
December	1 298	744	11 975	382	37	422	5 417	635	20 911
2011									
January	1 283	717	11 851	375	37	407	5 331	636	20 637
February	1 273	690	11 726	369	38	398	5 233	632	20 360
March	1 271	674	11 672	369	38	398	5 152	622	20 195
April	1 277	678	11 738	372	39	410	5 121	607	20 241
May	1 288	698	11 917	378	39	431	5 141	590	20 483
June	1 294	721	12 141	384	40	455	5 189	581	20 805
July	1 293	739	12 332	388	40	479	5 236	579	21 086
August September	1 288	753 761	12 487 12 601	391	41 41	501 513	5 277 5 210	583 590	21 320
September	1 282	761	12 601	393	41	213	5 319	590	21 500
• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •

⁽a) Excludes revolving credit.

⁽c) Includes alterations and additions.

⁽b) Only includes refinancing across lending institutions (see Glossary).

⁽d) Includes refinancing (See Glossary)



FINANCE COMMITMENTS, For Motor Vehicles: Original

	PERSONAL FINA	ANCE(a)	COMMERCIAL FINANCE(a)	LEASE FINANCE	ALL VEHICLE FINANCE			
	New motor cars and station wagons	Used motor cars and station wagons	Motorcycles	Other motor vehicles	Total	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •	
2010								
September	387	466	18	100	971	825	255	2 051
October	334	432	17	99	881	706	276	1 863
November	400	479	18	99	996	836	267	2 100
December	376	445	17	91	929	844	271	2 044
2011								
January	345	416	13	84	859	568	210	1 637
February	380	455	15	95	945	779	217	1 940
March	401	482	18	107	1 008	931	262	2 202
April	329	401	16	80	827	748	237	1 812
May	354	442	16	88	899	866	243	2 008
June	409	444	16	99	968	953	269	2 189
July	348	409	15	85	857	764	249	1 871
August	415	489	19	103	1 026	890	252	2 168
September	382	471	21	102	976	918	259	2 154

⁽a) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Motor Vehicles: Original

	MOTOR CARS AND STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		OTHER MOTOR VEHICLES	ALL VEHICLES
	New	Used	New	Used	New	Used	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •		• • • • • • •	• • • • •	• • • • • • • •	• • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • •
2010								
September	181	46	17	np	2	3	np	255
October	189	46	15	np	np	np	np	276
November	176	46	18	np	np	np	np	267
December	198	42	17	4	5	2	3	271
2011								
January	157	32	13	4	2	1	1	210
February	151	42	16	np	2	np	np	217
March	180	46	18	np	4	np	np	262
April	158	41	18	4	5	np	np	237
May	165	45	20	np	4	np	2	243
June	180	48	20	5	6	5	4	269
July	172	45	17	np	5	4	np	249
August	176	49	17	4	2	1	3	252
September	170	50	21	np	3	4	np	259

np not available for publication but included in totals where applicable, unless otherwise indicated

COMMERCIAL AND LEASE FINANCE COMMITMENTS, For Plant and Equipment(a): Original

					ALL PLANT AND
		AL FINANCE(b)		LEASE FINANCE	EQUIPMENT FINANCE
	Transport	Other plant	Total	Total	Total
	equipment	and equipment	Total	Total	Total
Month	\$m	\$m	\$m	\$m	\$m
					• • • • • • • • • • • • • • • • • • • •
2010					
September	90	544	633	134	767
October	113	772	885	134	1 019
November	124	579	703	158	860
December	162	653	815	262	1 076
2011					
January	264	304	568	125	692
February	119	520	639	115	754
March	146	750	896	205	1 101
April	111	589	700	136	835
May	115	891	1 007	171	1 178
June	118	672	789	176	966
July	153	552	704	134	838
August	179	1 069	1 248	182	1 431
September	180	706	886	158	1 044

⁽a) Excludes motor vehicles (see tables 9 and 10). (b) Excludes revolving credit.



LEASE FINANCE COMMITMENTS, For Plant and Equipment: Original

	Transport equipment(a)	Construction and earthmoving equipment	Agricultural machinery and equipment	Manu- facturing equipment	Electronic data processing equipment	Office machines	Shop and office furniture, fittings and equipment	Other goods	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •
2010									
September	1	4	4	3	57	35	9	22	134
October	2	19	4	4	47	37	6	16	134
November	np	33	3	3	42	43	8	np	158
December	1	29	4	4	139	40	13	32	262
2011									
January	2	4	5	1	np	28	np	16	125
February	np	4	3	1	38	32	8	np	115
March	2	40	10	4	53	41	11	44	205
April	1	9	6	4	42	np	np	34	136
May	np	26	6	3	47	np	np	np	171
June	np	19	13	4	43	32	8	np	176
July	np	10	3	1	46	np	np	np	134
August	np	np	np	np	63	34	6	np	182
September	10	25	4	14	51	27	7	20	158

np not available for publication but included in totals where applicable, (a) Excludes motor vehicles (see tables 9 and 10). unless otherwise indicated

EXPLANATORY NOTES

INTRODUCTION

- **1** This publication presents statistics on finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** Secured housing finance for owner occupation is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.
- **6** Finance commitments made by the following types of lenders are included:
 - Banks
 - Permanent building societies
 - Credit unions/cooperative credit societies
 - Life or general insurance companies
 - General government enterprises
 - Superannuation funds
 - Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
 - Registered Financial Corporations (RFCs).
- 7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- **8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
- **9** From June 2001, the statistics for:
- secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
- personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- **10** From June 2002, the statistics for:
 - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
 - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

SCOPE

COVERAGE

COVERAGE continued

SOURCES

- **11** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).
- **12** For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives, building societies in July 2002 and from RFCs in March 2003.
- **13** Secured housing finance commitments for owner occupied housing from banks, building societies and credit cooperatives are derived from form *ARF 392.0 Housing Finance* collected by APRA. Personal finance commitments from these lenders are sourced from the *ARF 394.0 Personal Finance*. Commercial finance commitments from these lenders are sourced from the *ARF 391.0 Commercial Finance* and from the *ARF 394.0 Personal Finance* for fixed loans for personal investment purposes. Lease finance commitments are sourced from the *ARF 393.0 Lease Finance*.
- **14** Finance commitments for RFCs are collected on the *RRF 391.0 Commercial Finance* (commercial finance commitments), *RRF 392.0 Housing Finance* (secured housing finance commitments for owner occupied housing), *RRF 393.0 Lease Finance* (lease finance commitments) and *RRF 394.0 Personal Finance* (personal finance commitments and commercial finance commitments).
- **15** Electronic versions of the forms and instructions for ADIs are available on the APRA web site at
- http://www.apra.gov.au/Statistics/Reporting-forms-and-instructions-ADIs.cfm. For RFCs, these are available at: http://www.apra.gov.au/nonreg/Pages/default.aspx.
- **16** All other institutions, including securitisation vehicles, are collected directly by the ABS.
- **17** Revisions to previously published statistics are included in the publication as they occur.
- **18** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.
- **19** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal
- **20** Estimation of seasonal adjustment and trading day factors that reflect the full effect of recent developments is not possible until a sufficient number of years of data have been collected. When changes are occurring in the seasonal patterns, larger revisions to the seasonally adjusted series can be expected at the time of the annual seasonal

adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a

change in interest rates) from the seasonally adjusted series.

REVISIONS

SEASONAL ADJUSTMENT

EXPLANATORY NOTES continued

SEASONAL ADJUSTMENT continued

re-analysis. Accordingly, the trend estimate data provide a more reliable indicator of underlying movement in housing finance commitments. (See paragraphs 23 and 24 for further information on trend estimates).

- **21** The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.
- 22 Autoregressive integrated moving average (ARIMA) modelling can improve the revision properties of the seasonally adjusted and trend estimates. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The lending finance collections use an individual ARIMA model for 79% of the series in this publication. The ARIMA model is assessed as part of the annual reanalysis. For more information on ARIMA modelling see Feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

TREND ESTIMATES

- 23 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at <ti>time.series.analysis@abs.gov.au>.
- **24** While the smoothing technique described in paragraph 23 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

25 Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Changes in dollar value and percentage terms presented in the commentary are based on rounded data and may differ slightly from changes in dollar values and percentage terms calculated from the unrounded data presented in the time series tables.

ABS DATA AVAILABLE ON REQUEST

26 Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

RELATED PUBLICATIONS

- **27** Users may also wish to refer to the following ABS releases:
 - Housing Finance, Australia (cat. no. 5609.0)
 - Assets and Liabilities of Australian Securitisers (cat. no. 5232.0.0.55.001)
 - Building Approvals, Australia (cat. no. 8731.0)
 - Dwelling Unit Commencements, Australia, Preliminary (cat. no. 8750.0) issued quarterly
 - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)

EXPLANATORY NOTES continued

RELATED PUBLICATIONS continued

- Sales of New Motor Vehicles, Australia Electronic Publication (cat. no. 9314.0).
- **28** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site < http://www.rba.gov.au. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site http://www.apra.gov.au.
- **29** Current publications and other products released by the ABS are available from the Statistics View. The ABS also issues a daily *Release Advice* on the ABS website http://www.abs.gov.au which details products to be released in the week ahead.

GLOSSARY

Agricultural machinery and Includes tractors, tillage im

equipment

Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.

Construction and earth moving equipment

Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

Dwelling

Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.

Electronic data processing

equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.

Finance lease

Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loans

Generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose
- a schedule of repayments over a fixed period
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

Motorcycles

Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.

New dwelling

Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.

Office machines

Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

21

GLOSSARY continued

Purpose

Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.

Real Property

Comprises both residential and non-residential land, buildings and fixed structures.

Refinancing

For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is a different lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.

Revolving credit

Generally has the following characteristics:

- a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed
- the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit
- repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits

Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.

Secured housing finance

Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of month

Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.

Wholesale finance

Comprises finance for the purchase of goods by retailers and wholesalers.

FOR MORE INFORMATION .

INTERNET

www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

INFORMATION AND REFERRAL SERVICE

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